



## FRAMEWORK AGREEMENT SUMMARY Energy Efficiency and Refurbishment (N7)

Forster Group is an award winning, market-leading provider of pitched roofing and solar PV services. They provide a comprehensive service to Scottish house builders, social housing landlords and public bodies, from planning, product specification and design, to installation and after care. Forster Group Ltd is appointed to service workstream 2 of the Scottish Procurement Alliance (SPA) framework agreement for Energy Efficiency and Refurbishment (N7), across Scotland until 30 April 2020.

The Scottish Procurement Alliance (SPA) is a new approach for procurement in Scotland, created for organisations that buy products and services for the construction, refurbishment and maintenance of social housing and public buildings. It is backed by LHC, one of the leading and most respected procurement organisations in the UK.

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The SPA framework for Energy Efficiency and Refurbishment is available to all organisations in Scotland that are fully or part publicly funded. This OJEU compliant framework offers:

- Supply and installation of energy efficiency and refurbishment measures
- Access to specialist suppliers, Forster Group - PAS 2030 and MCS or equivalent certified installers.
- Compliancy with all relevant funding streams including ECO Funding, Renewable Heat Incentive, Feed in Tariff and Devolved Administration funding.

### Workstream 2: Individual Energy Efficiency and Renewable Measures

This workstream provides the opportunity for partners to appoint Forster Group, who can offer the complete design, supply, installation and commissioning and where appropriate, maintain and repair, of at least one or more energy efficiency or renewable energy measures.

Contract notices were issued by LHC on behalf of the Scottish Procurement Alliance (SPA), and is specified below:

- 2015/S210-381388 Scotland
  - 2015/S 215-391842 Scotland
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## The framework in action

As well as providing compliance, quality and best value to Forster Group clients, this Framework for Energy Efficiency and Refurbishment (N7) supports a streamlined process from the award of a contract (call-off) to completion of a project.

### Competitive market prices

Prices in place at call-off stage maintain best value as established in the evaluation stage.

### Quick and efficient procurement

Speedy access to Forster Group services and the options of a mini-competition or direct award to enable the final selection of supplier for a project.

### Instant access to project data

Continuous access to information throughout the procurement process through the suppliers' on-line portal.

### Delivery periods guarantee

Guaranteed delivery periods that ensure services and works are delivered to meet work schedules.

### Advice on design and regulatory compliance

Guidance on interpretation and conformity to all statutory regulations and planning requirements.

### Service levels guarantee

Guaranteed service levels from inquiry to supply, providing peace of mind that services and works will be conducted effectively.

### High quality standards

Standards of quality maintained throughout projects through monitoring in accordance with the ISO 9001 Quality Management System.

### Quick project starts

Enabled by pre-tendered procurement that reduces the cost and time input by publicly funded organisations.

## Award weighting criteria

10%

### Suitability

Company evaluation including: sustainability and social inclusion, business and professional standing, health and safety policy capability, equal opportunity and diversity, environmental management, quality management and capability for geographical lots.



40%

### Quality

Companies were assessed for each energy efficiency and renewable energy measure applied for, including: incident management, performance management, framework and call-off projects management, customer service (client and resident), example contract scenarios and management of their supply chain.

50%

### Pricing

Prices were tendered using two methods of analysis. A built up matrix of costs, to provide a total cost for the supply and installation of each option measure applied for and a selection of contract scenarios were priced for each measure applied for.